

Use this to set weekly goals and keep track of the essential job search activities.

		ESSEN	TIAL JO	OB SEA	RCH A	CTIVITI	ES			
References arranged/check-in		Line up at least 5 references. You only need to do this once. Keep in touch with your references throughout your job search.								
Meeting with manager	М	leet a NE	W persor	who cou	ld potenti	ially man	age you d	or be you	r boss.	
Follow-up with manager	F	ollow-up	with a sup	pervisor/m	ianager y	ou alrea	dy met.			
Talk to company insiders	Та	Talk to somebody who works in a company you might want to work for.								
Networking conversations	Та	Talk to anyone about your job hunt.								
Job applications	In	Job applications you submitted. Focus on jobs posted on company career pages, Indeed.com, and specialty job boards by occupation or industry. Always find a company insider before you apply to get a referral.								
Agencies		Contact 3 <sup>rd</sup> party recruiter or staffing agency. Regularly follow-up with agencies you submitted application or resume.								
Job interviews	In	Invited to interview (by phone or in person) for a job you applied to.								
TRACKING										
References arranged	<b>□</b> 1	<b>1</b> 2	<b>□</b> 3	<b>□</b> 4	<b>□</b> 5					
Meeting with Manager	<b>□</b> 1	<b>□</b> 2	<b>□</b> 3	4	<b>□</b> 5					
Follow-up with manager	<b>□</b> 1	<b>□</b> 2	<b>□</b> 3	<b>□</b> 4	<b>□</b> 5					
Talk to company insiders	<b>□</b> 1	□ 2	<b>□</b> 3	<b>□</b> 4	<b>□</b> 5	<b>□</b> 6	<b>□</b> 7	<b>□</b> 8	<b>□</b> 9	<b>□</b> 10
Networking conversations	1 1 11	□ 2 □ 12	□ 3 □ 13	4 14	5 15	6 16	7 7 17	8 18	9 19	□ 10 □ 20
Job applications	1	□ 2	<b>□</b> 3	4	<b>□</b> 5	<b>□</b> 6	<b>□</b> 7		9	<b>D</b> 10
A	<b>□</b> 1	□ 2	<b>□</b> 3	<b>□</b> 4	<b>□</b> 5	<b>□</b> 6	<b>□</b> 7		<b>–</b> 9	<b>□</b> 10
Agencies		~	•							

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	Good	Better	Best			
References arranged	5 completed in the first few weeks.					
Meeting with manager	1	2	Over 2			
Follow-up with manager	Depends, but at least get a message to each. Try to contact 1 – 4 times/month.					
Talk to company insiders	2	3-5	5 +			
Networking conversations	3-6	7-10	10 +			
Job applications	Apply to as many jobs you are qualified for. 5 is good. If this is all you do 10 is best					
Agencies checked	Any number is good.					
Job interviews	Any number is great.					